

# SPI Practice Test Questions and Answers

## 1. A person who is emotionally stable is likely to:

- A) Experience frequent mood swings
- B) Be easily overwhelmed by minor issues
- C) Handle criticism constructively
- D) Avoid all stressful situations

## 2. How can emotional stability impact job performance?

- A) It can lead to higher job satisfaction and better performance under pressure
- B) It has no impact on job performance
- C) It results in frequent job changes
- D) It decreases the ability to work in teams

## 3. In negotiations, a person with low agreeableness might

- A) Be very competitive and less cooperative
- B) Strive for a win-win outcome
- C) Easily give in to the other party's demands
- D) Avoid negotiations altogether

## 4. How does high agreeableness typically affect teamwork?

- A) It promotes harmony and cooperation
- B) It creates a competitive atmosphere
- C) It leads to frequent conflicts
- D) It discourages open communication

**Answers: 1-C 2-A 3-A 4-A**

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