

# Dropshipping Business Practice Test Questions and Answers

## 1. What is the main advantage of the dropshipping business model?

- A) Guaranteed high profit margins
- B) Low startup costs and no inventory management required
- C) Complete control over shipping times
- D) Exclusive product ownership

## 2. Which factor is most critical for dropshipping success?

- A) Having the most expensive products
- B) Reliable suppliers and excellent customer service
- C) Operating from multiple countries
- D) Selling only trending products

## 3. What is the biggest challenge in dropshipping business?

- A) Setting up a website
- B) Managing supplier relationships and maintaining product quality control
- C) Creating social media accounts
- D) Choosing business colors

## 4. How should dropshippers handle customer complaints about shipping delays?

- A) Ignore customer concerns
- B) Communicate transparently, offer solutions, and work with suppliers to resolve issues
- C) Blame the supplier publicly
- D) Refuse all refunds

Answers: 1-B 2-B 3-B 4-B

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