

Certified Executive Leadership Coach Practice Test Questions and Answers

1. What is the primary difference between executive coaching and traditional management consulting?

- A) Coaching focuses on personal development, consulting on business processes
- B) Coaching is longer-term, consulting is project-based
- C) Coaching costs more than consulting services
- D) Coaching requires industry expertise, consulting does not

2. Which coaching model emphasizes goals, reality, options, and way forward?

- A) DISC Model
- B) GROW Model
- C) SMART Framework
- D) 360-Degree Feedback Model

3. What is the most important skill for an executive coach to develop?

- A) Industry-specific knowledge
- B) Active listening and powerful questioning
- C) Financial analysis capabilities
- D) Presentation and public speaking

4. How should an executive coach handle confidentiality when the organization is paying for coaching?

- A) Share all details with the sponsor organization
- B) Maintain complete confidentiality with the coachee
- C) Establish clear boundaries with all parties upfront
- D) Provide only positive feedback to the organization

Answers: 1-A 2-B 3-B 4-C

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