

Certified Business Coach Practice Test Questions and Answers

1. What is the primary role of a business coach?

- A) To make business decisions for clients
- B) To guide clients in developing their own solutions and achieving goals
- C) To provide financial consulting services
- D) To manage the client's business operations

2. Which coaching model is widely used in business coaching?

- A) SMART goals only
- B) GROW model (Goal, Reality, Options, Will)
- C) SWOT analysis only
- D) Financial modeling

3. What is active listening in business coaching?

- A) Giving immediate advice
- B) Fully concentrating on and understanding the client's message
- C) Taking detailed notes
- D) Interrupting with questions

4. What should a business coach do when establishing boundaries with clients?

- A) Accept all client requests
- B) Clearly define scope of services and professional limits
- C) Avoid discussing expectations
- D) Let clients set all the rules

Answers: 1-B 2-B 3-B 4-B

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